A collaborative approach to sustainability in the global dairy value chain
The vision of the Dairy Sustainability Framework is:

A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products from healthy cattle while:

1. Preserving natural resources
2. Ensuring decent livelihoods across the industry

Contents

Chairman’s Introduction p3

The Objective of the DSF p5
- Align p5
- Connect p7
- Progress p8

Global Criteria Indicators p8

Case Studies p8

Governance and Advisory Council p11

Member Companies p12

The DSF welcomes those working in the dairy value chain who wish to either share existing initiatives or establish new sustainability programs that will align with the global vision and key criteria.

Interested parties are encouraged to contact:
info@dairysustainabilityframework.org
www.dairysustainabilityframework.org
It is my pleasure to provide the introduction to the 2015 - 2016 Dairy Sustainability Framework (DSF) Annual Report.

The Framework continues to evolve as we learn and adapt to address points made by stakeholders and to ensure a robust mechanism that demonstrates the sector’s continuous sustainability progress.

After 30 months of operation, the governors have commissioned SustainAbility, the consultants who assisted in developing the DSF, to conduct a Post Implementation Review (PIR). The objective of the PIR is to proactively assess the progress made and to help chart the course for the next stage of development. The outcomes of the PIR and future plans for the DSF will be shared at a special meeting to be held in advance of the World Dairy Summit in Rotterdam in October of this year.

Over the past year, members of the Dairy Working Group of the Sustainable Agriculture Initiative Platform (one of the GDAA governor organizations), undertook a series of five pilot studies focusing on capturing the process of ‘getting started’ as a member of the DSF. Each pilot was in a different geography and each had a different approach and experiences as they developed their respective models.

The learnings from these pilot projects along with feedback from other members of the DSF, customers of dairy and the broader stakeholder community, will be considered as part of the PIR project.

We have also been working to expand and understand the DSF’s engagement with emerging dairy nations. Working in support of the FAO multi-stakeholder program, the Global Agenda for Sustainable Livestock, the GDAA and DSF were able to support initiatives such as Dairy Asia and LEAP. This work has demonstrated the flexibility of the DSF as a framework that can engage in emerging as well as established dairying regions.

Key to reporting of the DSF is the development of indicator metrics for the 11 sustainability criteria. In 2016 we will launch the first three with a plan to address a further three each year until all criteria are covered. These indicators will enable us to track and report the sector’s continuous improvement.

Meeting with and continuing the work with the GDAA Advisory Council has been highly valuable to the development of our thinking about the way in which the DSF can evolve to address existing and emerging sustainability challenges and opportunities. The governors would like to express their thanks to the members of this multi-discipline Advisory Council for the thoughtful contribution they are making.

We have successfully developed and implemented the ‘Aggregating’ approach for membership of the Framework. This allows countries, regions or even small groupings of dairy sector organizations who are collaborating on sustainability programs to register and report through one coordinating body. Already we have three Aggregating Members - representing 187 organizations in total. This model demonstrates the flexibility and inclusiveness of the DSF as a framework that allows for local ownership and management while at the same time enabling the DSF to scale more quickly.

To further communicate the DSF on a global level, we have produced a number of videos, hosted on the DSF website, answering frequently asked questions about the Framework. These are available in six languages.

I am sure that the next twelve months will be an exciting time for the GDAA and the DSF as we evolve to the next phase of development.

I encourage you all to take the opportunity to provide your feedback to the PIR process (due to be completed in July 2016) via the online survey, details of which will be sent out to all members.

And finally I would like to offer my thanks to my fellow governors, the secretariat and all members of the DSF for their passion and commitment to a more sustainable dairy sector.

Donald Moore - Chairman GDAA
A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products while:

1. Preserving natural resources
2. Ensuring decent livelihoods across the industry

A Review of the Year

Locations of our Aggregating and Implementing Members and their operations

Red pin - Aggregating members (representing 187 organisations)
Blue pin - Implementing members
The objective of the DSF

The Dairy Sustainability Framework (DSF) is a global, pre-competitive and collaborative project led by The Global Dairy Agenda for Action (GDAA), involving dairy stakeholders from around the globe.

The DSF provides an umbrella mechanism for organizations from throughout the dairy value chain to map and connect their sustainability activities with other similar organizations in a coordinated way. The DSF, through the provision of annual progress reports from members, will monitor and report on these activities, demonstrating the sector’s continuous sustainability improvement.

The Framework exists as an innovative way for the sector to develop its sustainability improvement plans. Recognizing the diversity in dairy production and processing globally the Framework is sufficiently flexible to accommodate both the wide variation in approaches and the different starting points of members. It is the local setting of priorities, progress measures, and the quantification of progress against these, that is the underpinning basis of the DSF’s ability to report sector-wide continuous improvement.

The objective of the DSF is a vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products from healthy cattle while:

1. Preserving natural resources
2. Ensuring decent livelihoods across the industry

Align

Ensure regional or localised sustainability programs are aligned under the sector’s vision for sustainability

The DSF has 11 key Sustainability Criteria under which the global dairy industry prioritizes and develops mitigating projects for implementation – it is these projects, with appropriate measures, under which members quantify progress.

Members are able to align their programs under these Criteria and demonstrate activity over a wide range of initiatives.

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Number of Initiatives</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greenhouse Gas Emissions</td>
<td>51</td>
</tr>
<tr>
<td>Soil</td>
<td>7</td>
</tr>
<tr>
<td>Soil Nutrients</td>
<td>15</td>
</tr>
<tr>
<td>Water</td>
<td>18</td>
</tr>
<tr>
<td>Waste</td>
<td>17</td>
</tr>
<tr>
<td>Animal Care</td>
<td>17</td>
</tr>
<tr>
<td>Market Development</td>
<td>15</td>
</tr>
<tr>
<td>Product Safety and Quality</td>
<td>20</td>
</tr>
<tr>
<td>Biodiversity</td>
<td>16</td>
</tr>
<tr>
<td>Working Conditions</td>
<td>9</td>
</tr>
<tr>
<td>Rural Economies</td>
<td>7</td>
</tr>
</tbody>
</table>

Table 1: Number of initiatives per Criteria currently being tracked by the DSF

Connect

Bring together all regional and local activity and share this with the membership to increase the speed of solution finding

Progress

Through a collaborative and focused framework, the speed of activity and subsequent progress is accelerated
A Review of the Year

Updated growth statistics of the DSF over the past 12 months (from the 2014 report)

- 30.8 million Cows, up 42%
- 662,000 Farmers*, up 15%
- 658,000 Farms, up 11%
- 3700 Processing plants, up 78%
- 211 billion litres processed, up 38%
- 27% of the global milk production, up 10%

* Some farms may have multiple owners including family members.

A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products.
A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products from healthy cattle while:

1. Preserving natural resources
2. Ensuring decent livelihoods across the industry

Working together

A key development of collaborative effort driven by the GDAA was the development of a resource for use by the dairy sector in relation to the COP 21 climate change negotiations. This communicated an aligned approach in both supporting the delivery of the UN’s Sustainable Development Goals and the continued desire to improve the sector’s GHG emissions performance.

The document, freely available from the DSF website in English and Spanish, continues to be used by the dairy sector to share a consistent message of dairy sector activities in these immensely important topics. This has never been possible previously. Download your copy from the DSF website at www.dairysustainabilityframework.org

Aggregating membership

Recognizing regional sustainability efforts already implemented by the dairy sector in different parts of the world, it was important that the Framework established a way of capturing these activities in a manner that was robust.

Launched in 2015, the ‘Aggregator’ level of membership is a substantial boost to the Framework.

Simply, the nominated Aggregating organization becomes an ‘Implementing Member’ and has the same reporting requirements as any other Implementing member, plus the provision of annual case studies. The annual reporting is provided against the targets agreed to between all organizations represented by the Aggregator.

See www.dairysustainabilityframework.org for more information on DSF membership.

Connect

Bring together all regional and local activity and share this with the membership to increase the speed of solution finding.

The member’s database was developed during the latter part of 2015 to allow for the input of initiatives and annual reporting by members. The database allows an ‘at a glance’ view of projects being undertaken throughout the world, connecting and aligning the DSF membership.

The information provided by members into the database is a powerful resource to provide evidence of the continuous improvement of the dairy value chain in its sustainability efforts. It also gives members the opportunity to share projects and to view those underway by others, providing ideas and inspiration of ways to approach sustainability challenges.

The DSF is also developing a tool box of resources which have been identified for members to consider for use in their own situation. The tool box will include a number of papers, tools and examples of solving sustainability challenges. Members will be able to search the database for relevant information. Members, when they identify additional resources, are encouraged to share these with the DSF.
Global Criteria indicators

In order to report on the continuous sustainability progress of the dairy sector globally, the GDAA Governors agreed in 2015 to the development of ‘indicators’ that will allow progress reporting under each of the 11 criteria of the DSF.

Three indicators will be developed each year, agreed with the membership and introduced. Each Implementing/aggregating member will be asked to incorporate this indicator alongside their own KPIs/measures and will be required to include these results as part of their reporting procedure to the DSF.

The reporting will be a high level ‘indication of progress, allowing the sector to appreciate the ‘delta’ between each subsequent reporting period. Importantly, this commitment to aggregated global reporting will highlight areas of genuine progress yet also identify areas of lesser progress, triggering a review as to why and subsequent strategy development to address this.

This is an extremely important aspect of the DSF. The Governors have taken considerable time and counsel on how best to report progress in a transparent, robust and meaningful way.

The first three indicators that will be introduced in 2016 are for the criteria:

- Animal Care
- Rural Economies
- Greenhouse Gas Emissions

Aggregating and Implementing Members have been sharing initiatives through the DSF database. Here are a few examples of actual projects making real improvements in dairy sustainability.

Soil Nutrients

Spruce Haven Farm in Union Springs, NY, has been trialing nutrient boom machinery to enable nutrients (raw manure or digestate effluent from anaerobic digesters) to be applied to growing crops.

The prototype manure nutrient boom deposits the liquid digestate at ground level between the rows of growing corn. The nutrient boom can also distribute raw liquid manure.

The initial indications are higher yields from those plots that received the benefit of manure digestate feeding during the corn growing period.

Animal Care

Arla Foods’ program Arlagården includes a number of detailed requirements regarding animal welfare with all 13,500 farms being assessed every three years.

In September 2015, in the UK alone, a series of eight workshops was organised specifically for vets. In conjunction with these seminars, 60 vet-led on-farm workshops followed for 2000 Arla farmers. A key focus was on the farm management measures that can be taken to minimise the risk of infection among cows in the run up to calving, particularly mastitis, and therefore reduce the requirement for antibiotics.

Waste

Dairy Australia’s Murray Dairy and the Cohuna-Leitchville Discussion Group are trialling an alternate approach to handling and recovering plastic film used for baled silage wrap and pit covers, currently used on 77% of farms but only recycled by 35%. While this group recycles 82% of their silage wrap, it only represents 28% of all silage wrap used. The trial will use a sturdy, laminated cardboard bin that can be left out in the farmyard where the waste plastic is generated.

Silage wrap is made of a high quality linear low-density polyethylene (LLDPE) and if recovered, can be recycled into plastic products such as pipes, liners, furniture, boards, and stakes.

Aside from the environmental benefits of recycling used materials, recovering plastic that may otherwise have been buried in landfill or burnt (now an illegal practice) will help the dairy industry to meet its customers’ expectations around on-farm waste management practices.
A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products from healthy cattle while:

1. Preserving natural resources
2. Ensuring decent livelihoods across the industry

Soil

An estimated 70% of grassland soils in England and Wales exhibit severe or moderate soil compaction. Damaged soil structure will reduce grass yields, limit grazing days and also cost money because of the costs of remediation.

Research by UK levy organization, the Agriculture and Horticulture Development Board (AHDB) has been assessing the impact of soil compaction on grass yield and soil health and how compaction from animals and machinery differs.

Results showed compaction resulted in an increase in soil bulk density reducing pore spaces for air and also increased water retention in the soil with grass yields at first silage cut significantly reduced.

Results have been shared with dairy farmers through events, demonstration farms and resources.

Rural Economies

Nestlé’s Dairy Farming Institute in Northeast China, is one of the company’s biggest dairy investments, helping modernise Chinese dairy farming practices to enable farmers to meet the country’s fast-growing milk demand in a sustainable manner.

The institute in Shuangcheng district in Harbin, the capital of Heilongjiang province, has trained more than 850 people in 47 courses since it was started in October 2014, with students coming from 15 provinces and four international countries. There are currently 1,225 enrolled at the Institute – aged 25 to 50 years old.

Water

Fonterra and the New Zealand Department of Conservation have a 10-year, $20-million partnership called “Living Water”, focused on improving water quality and biodiversity in five significant freshwater catchments in dairying areas across New Zealand.

The partnership works with farmers, local community groups and iwi (the largest social unit in Māori culture) on programs including pest control, riparian planting and research to improve the health of these special places and show that sustainable dairying can be part of healthy functioning eco-systems.

Market Development and Product Safety and Quality

Many initiatives being undertaken by DSF members cover more than one of the 11 Global Criteria. This is just an example.

Rwanda’s dairy sector once lagged behind its neighbors. Since 2007, Land O’Lakes International Development has been instituting a dual-pronged approach to build up dairy at both the national and district levels, which is notably improving smallholder production, and also increasing consumer demand and regulatory support for safe, high quality products.

In collaboration with Inyange Industries, Rwanda’s largest dairy processor, Rwanda Dairy Competitiveness Program II (RDCP II) has also developed the “milk zone” concept – a franchising arrangement that allows for pasteurized milk to be distributed through a consumer-facing kiosk system. Consumers can deposit as much money as they want to spend, and instantly access fresh, pasteurized milk. This concept has shown that Rwanda’s consumers are willing to adapt to a pasteurized product, which is safer and cleaner than raw milk sold in traditional kiosks. So far, 24 kiosks have been established, and they are expecting a 136% annual return on investment with demand outstripping supply.

From healthy cattle while: 1. Preserving natural resources 2. Ensuring decent livelihoods across the industry
A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products

### Working conditions

With 190 processing plants worldwide, employee safety has been one of Danone’s main priorities implementing an approach based on participatory methods.

The Work In Safe Environment (WISE) program raises employee awareness of the importance of workplace safety and of reducing the number of work accidents.

Since 2004, over 350 auditors have been trained worldwide to be able to carry out WISE audits.

By empowering all staff members in this way, absences generated by work accidents have reduced by five times.

### Biodiversity

The continuation and further development of sustainable dairy is one of the pillars of the Corporate Social Responsibility (CSR) approach of Royal Friesland Campina (RFC). Biodiversity is one of the three focal points in this pillar with three related objectives:

- Transparent and visible approach for landscape and nature conservation.
- 100% sustainable soy by 2015 (achieved).
- An improved soil mineral balance.

Along with several partners, FrieslandCampina is currently developing a biodiversity monitor tool. The first prototype will be finished in 2016 with a testing phase with farmers in 2017.
Governance

Donald Moore,
Executive Director, Global Dairy Platform
Chairman, GDAA

Alexander Anton,
Secretary General, European Dairy Association

Ian Halliday,
Managing Director, Dairy Australia

Jeremy Hill,
President & Chairman of the Board, International Dairy Federation
Chairman, GDAA Advisory Council

Ariel Londinsky,
Secretary General, Pan-American Dairy Federation – FEPALE

Peter Mwaniki Ngaruiya, Executive Director of the Eastern and Southern Africa Dairy Association (ESADA)

Barb O’Brien,
President of Innovation Center for US Dairy, Senior Executive Vice President, Dairy Management Inc

Peter Erik Ywema,
General Manager, SAI Platform

Advisory Council

Vinod Ahuja, Ph.D.
Livestock Policy Officer, FAORAP, Bangkok

Kevin Bellamy
Sector Strategist – Dairy, Rabobank

Dr Christopher Brown
Senior Director Sustainable Business, ASDA Stores

Robin R. Ganzert, Ph.D.
President and Chief Executive Officer - American Humane Association

Ajit Maru
Senior Knowledge Officer - Global Forum on Agricultural Research (GFAR) Secretariat

Ruaraidh Petre
Executive Director, Roundtable for Sustainable Beef (GRSB)

Erinch Sahan
Global Adviser on Business and Markets - Oxfam GB

Gert van der Bijl
Solidaridad International Programme Coordinator Livestock

A vibrant dairy sector committed to continuously improving its ability to provide safe and nutritious products from healthy cattle while:

1. Preserving natural resources
2. Ensuring decent livelihoods across the industry
Membership

Aggregating

Implementing

Affiliate

Membership at June 2016